

Intergroup Meeting - Agenda
Wednesday, October 3rd, 7-8:30PM
First Unitarian Universalist Church
1187 Franklin St., San Francisco, CA 94109

Intergroup coordinates services which individual groups in San Francisco and Marin cannot provide. We bring these services, as well as service opportunities, to our Member Groups. Our Intergroup observes the intent and spirit of A.A.'s Twelve Traditions and Twelve Concepts for World Service, as well as A.A.'s Three Legacies of Recovery, Unity, and Service.

7:00 Getting Started

1. Open with the Serenity Prayer.
2. Call to order. Statement of Purpose.
3. Review the minutes and agenda.
4. Roll Call
5. AA Anniversaries.
6. Approval of agenda.
7. Approval of last month's Intergroup Meeting minutes.
8. Arrange hospitality volunteers for next meeting.
9. Collect contributions for dinner.
10. Website Calendar & Guidelines for Intergroup Agenda Items

7:15 Officer Reports

1. Board Chair
2. Treasurer
3. Executive Director

7:30 Intergroup Committee Reports (2 minutes/report)

7:45 Liaison Reports

8:00 Old Business

- Updates From Last Month's Discussion of Service- Renee, Alex, Bob
- MI2020 Discussion

8:15 New Business

- Report on Pacific Regional Forum, National AA Technology Workshop and annual Intergroup/Central Office/AAWS/GV Seminar

8:25 What's On Your Mind?

8:27 Targeted Message

- Help Communicate what Intergroup is and does
- Continuing Focus on Service
- Gratitude Month in November
- Fellowship Committee Chair Position Open

8:30 Adjourn with the Responsibility Statement

Intergroup Information

1. **Next Intergroup Meeting, Wednesday November 7th, 2018 in Marin.**

St. Andrews Presbyterian Church, 101 Donahue St, Sausalito, CA 94965

Please call the Central Office, 415-674-1821, with questions.

2. **Intergroup Newcomers**

If you are here for the first time tonight, we welcome you and we appreciate your presence and your participation.

3. **Intergroup Voting**

Only elected Intergroup Representatives (IGR) or Alternate Intergroup Representatives (AIGR) vote. An elected Intergroup Representative may vote after: a) having attended the Intergroup orientation and b) having attended a previous Intergroup meeting as an elected representative. An elected Alternate Intergroup Representative may vote at the first meeting attended. Time of term and method of selection of both IGR and AIGR is determined by individual Member Groups.

4. **Registration Sheet**

If you are an elected Intergroup Rep (IGR), please be sure to fill out the registration sheet. If you are visiting, please do not fill out the registration sheet!

5. **Meeting Absences**

Any Member Group who has not sent a representative for three (3) consecutive meetings will be considered "inactive" for purposes of voting and determining a quorum.

6. **Procedures for Intergroup Agenda** (i.e. how to get things going)

Intergroup Committee Chairs and Intergroup Reps may suggest that an item or topic be placed on the monthly Intergroup agenda by contacting the Executive Director or the Board Chairperson by email at least two (2) weeks prior to the monthly Intergroup meeting.

A proposed agenda items should be able to be stated as a single simple declarative proposition (e.g. "Intergroup Reps should be required to wear tennis shoes to Intergroup meetings").

The first time that a proposed item or topic is placed on the Intergroup agenda it shall be placed on the "New Business" calendar as a discussion only item (i.e. as opposed to a "voting item")

Thereafter, an item or topic which is placed on the agenda for a second time shall be placed on the "Old Business" calendar as either a discussion only item, or, if the issue is deemed ripe for a vote, as a voting item.

(The exception to this limitation (i.e. that an item not be on the agenda as a voting item until after it has at least once been on the agenda as a discussion only item) is where the item is determined by the Board Chairperson to be an "Urgent Matter")

Discussion of an agenda item shall not be unlimited, and shall be monitored by the Board Chairperson as to the allotted time to be afforded to any single individual to express an opinion or provide information on the item.

When the matter is on the agenda as a "voting item" the item will pass on a simple majority (i.e. 50% +1) if it is a minor matter (including, where applicable, the expenditure of only a nominal amount of money); but, that all other matters shall be passed only by substantial unanimity - a 2/3 majority, especially where policy or precedent are being established, or an appreciable amount of money is to be spent, or, where the issue has been the subject of considerable controversy (i.e. lots of "loving discussion").

In 2018 we adopted use of a Consensus Model for decision making. This model is a way of reaching agreement between all members of a group. Instead of simply voting for an item and having the majority of the group getting their way, a consensus group is committed to finding solutions that everyone actively supports - or at least can live with. This makes sure that all opinions, ideas and concerns are taken into account. By listening closely to each other, we aim to come up with proposals that work for everyone, by weaving together everyone's best ideas and most important concerns - a process that often results in surprising and creative solutions, inspiring both the individual and the group as whole.

**Proposed Minutes Intergroup Meeting
Wednesday, September 5th, 7-8:30PM
First Unitarian Universalist Church
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Getting Started

(Pete Secretary Drew Recording Secretary)

1. Open with the Serenity Prayer.
2. Call to order. Statement of Purpose.
3. Roll Call
4. Review the minutes and agenda.
5. AA Anniversaries.
 - a. Karen 36 years
 - b. Sheila 7 Years
6. Approval of agenda. – approved (Taran motion to approve)
7. Approval of last month's Intergroup Meeting minutes. - approved (Alex motion to approve)
8. Arrange hospitality volunteers for next meeting.
 - a. Ashley will be the food person for Marin
 - b. Salads and Desserts – Alex, Kathy, Taran, and Alan
9. Collect contributions for dinner.
10. Website Calendar & Guidelines for Intergroup Agenda Items

Officer Reports

1. Board Chair
 - a. John
 - i. Board Retreat Aug 11th
 1. How do we best energize the fellowship to get involved?
 - a. Outreach about intergroup
 2. Subcommittees were tasked with specific jobs
 3. Working on an Elevator pitch - TBD
2. Treasurer
 - a. Alix
 - i. Rating is Excellent (see report)
 - ii. Contributions and expenses are steady
 - iii. Maury to discuss an IGR Refresher around budget and finance
3. Executive Director
 - a. Maury
 - i. Trained three new volunteers at CO
 - ii. Still have four open shifts M-F 10-6 (1 year sober req)
 - iii. Uptick in phone calls and activities (walkins etc)
 - iv. Next week Taran James and Maury going to the National AA Tech Workshop

- v. Maury also attending annual Intergroup/Central Office/GV/AAWS Seminar this month
- vi. Did you like the link to the slides? – No one got it.
- vii. Ideas from Board Retreat
 - 1. Second IGR orientation for those who have already been to regular orientation to go over how to read our Financial Statements as well as any questions you might have, 6:15 next month at IG Meeting
- viii. Potential Org chart for Intergroup (see slides)
 - 1. Allison asked – Where are the groups? They are at the top (see chart)

Intergroup Committee Reports (2 minutes/report)

1. John – Point
 - a. The Point is the Bay area FUBU Magazine (For Us by Us)
 - b. Looking for submissions (600 words or so)
 - i. 10th step, tradition, or concept
 - ii. thepoint@aasf.org
 - c. Looking for new editor
 - d. Meet 2nd Saturday 12:30 pm
 - e. New Layout person's first issue
 - i. send any feedback through email
 - f. Phasing out print version; will go digital
2. Trevor – Orientation
 - a. Six (or Seven) new people
 - i. Mark, Patrick, Andrew, Sarah, Karen, Adon, and Charlie
 - ii. Need help on the committee
3. Tarin – Technology
 - a. Helpchat
 - i. Orientation Saturday 22nd at 6:30
 - ii. Orientation October 13th at Urban Life Center around 3ish
 - iii. Double the engagement after targeting newcomer on webpage
 - b. Secret Facebook Group
 - i. Search for Lois Wilson and Friend her to join
 - ii. want to build audience and then build content
 - c. Questions –
 - i. How does targeting work? Added the word newcomer
4. AnnMarie – The Buzz
 - a. Email newsletter
 - b. Cruising along using MailChimp
 - c. Thinking of putting together a list of big events or festivals where it might be nice to have meetings (eg Burning Man, Outside lands)
 - d. Goes out the 1st and 15th
 - e. Contact thebuzz@aasf.org
5. Michael – Fellowship
 - a. Outgoing chair, looking for replacement
 - i. Good place for sponsees
 - ii. Parties and Founders Day
 - iii. There is documentation so new chair will not be starting from scratch

- b. Intergroup has produced plays and we have the offer to produce 10th anniversary of “In Our Own Words”
- c. Monthly meetings starting in Jan to plan Founders Day
- 6. Kim – archives
 - a. Preserves the history of AA in SF
 - b. Recently participated in Living Sober (Roundup)
 - i. Had lots of Archives stuff
 - ii. archives@aasf.org if you want some images of the event
 - c. Next History Talk – Gay People in AA - TBA
 - d. Meets 3rd Sunday of the month 12 – 2pm

Liaison Reports

- 1. Jacqueline – Marin General Service
- 2. Report sent after meeting
 - a. Marin Unity Day is Saturday, October 20 at Unity of Marin at Hamilton Village in Novato. It’s a game-show theme and our Master of Ceremonies dress in a tux. We will have a service entity panel presentation, a raffle, and hear our delegate’s report on the May General Service Conference
 - b. Our officers are presenting their job descriptions and preparing their Pass-it-On reports for the new slate of incoming District Officers for Panel 69, 2019-2020. Our Third Legacy process is in December.
 - c. Our Archive Committee conducted a lively presentation on why each meeting’s history is important and meeting history forms were passed out. We hope our GSR’s are inspired!
 - d. The Marin Bridging the Gap committee will present this month to bring awareness to BTG and its services.
 - e. Safety Workshop, Saturday, November 10, 8:30 AM – 1:30 PM. We are working with District 6 and you at Intergroup to fill the service positions, which have been expanded to seven table moderators and seven scribes. Please consider volunteering your meeting for service. Please take flyers back to your meetings. Any questions, email aasafetyworkshop@gmail.com
- 3. Steve- SF General Service
 - a. Safety Workshop November 10th – How to handle disruptions and safety issues
 - b. SF Unity Day October 13th Urban Life Center
- 4. Andrew – Marin PICPC
 - a. Holding 2nd workshop Sept 27nd (see flyer)
 - i. learn how AA members share with the public
 - ii. Are in need of volunteers to staff meetings throughout the county
 - b. Will have Presence at Marin Unity Day
- 5. Patrick – Marin Teleservice
 - a. 1st time here
 - b. Sept 23rd 12th step workshop (see flyer)
 - c. Any Questions – contact Patrick

Old Business

- Code of Conduct Vote
 - Background

- Review of Code
- (see handout)
- Any questions?
- Ready to vote?
- Motion to Approve – Andy
- Alex 2nd
- Motion is approved with 28 Yays and Zero Nays

New Business

- Service Discussion Follow-up with Allison, Julie, and Caroline
 - Allison
 - Used creative tacks during announcements to try and change the branding of IG service
 - Less sexy version of the UN (harrumph)
 - Value of doing 12 step work without sponsees
 - Relating to the topic in the meeting seems to help
 - Guilt does not seem to work
 - People are into the prison pen pal thing
 - Humor works (see UN comment above)
 - Has not tried going to the business meetings yet
 - People are scared to be of service at so called “cool people meetings” but IGR is a low key way to make it in
 - Julie and Caroline not present
 - Alex
 - People have been interested in Prison Pen Pal
 - Pete
 - Talked about Bridging the Gap – personal experience helped
 - Scare tactics work better than guilt (e.g. teleservice appeal)
 - Shane
 - Couching the message in terms of staying sober
 - Trevor
 - Believes bombarding with the same message does work (from advertising)
 - Ken
 - People Poo-poo Past IG Experience
 - Suggested counter messaging around learning how AA works
 - Three More Volunteers to gather feedback for next month
 - Renee – Artist and Writers
 - Alex – Weekend Warriors
 - Bob – Beginners Warm Up
- What message are we carrying to our group?

What is Intergroup and what does Intergroup do?

- Does your group know?
- How is the communication between Intergroup and our Groups?
- Are we communicating value?

- Discussion
 - a. Maintain Schedules and Books
 - b. The website is the #1 way people interact with Intergroup
 - c. Should we create talking points?
 - d. MI 2020 is speaking at Steering committees
 - e. Get more attention while keeping things brief
 - f. People are more interested with new and different
 - g. New York GSO put out a paper about what Intergroup does
 - i. It is conference approved (pamphlet in orientation packet)
 - h. Spend time Communication and Listening

Fellowship and Orientation Chair Positions

- There is already a structure
- No current volunteers.
- Do we think we need a fellowship committee?
 - a. Are we willing to not do the events?
- Duties
 - a. Meet January to June for founders day (but could be more)
 - b. Plan Founders Day
 - i. Entertainments
 - ii. Theme
 - iii. Food
 - iv. 100-200 people attend
 - v. Venue is already booked for 2019
 - c. Throw parties or events
 - i. Usually need 5-7 people plan
 - ii. Volunteers staff
 - d. Helped plan Safety workshop

What's On Your Mind?

Targeted Message

- Help Communicate what Intergroup is and does
- Fellowship Committee needs a chair
- Marin 12-Step and Helpchat Orientations

Adjourn with the Responsibility Statement

Next Intergroup Meeting, Wednesday October 3rd, 2018 in San Francisco

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Please call the Central Office, 415-674-1821, with questions.



Committees and Service Opportunities

Archives Committee: Meets the third Sunday of the month at 12:00 pm

Chair: Kim S., Email: archives@aasf.org

Preserving our legacy by collecting and cataloging historical materials.

Central Office Volunteers

Chair: Maury P., Email: maury@aasf.org

Answers phones and greets visitors to Central Office during business hours and assists with other service work at the office. One year sobriety requirement to answer phones. Call M - F from 10am to 6pm to schedule a training shift.

Service Opportunity: We have four open shifts.

Announcements: Central Office will be closed on Monday, Oct. 8. We have a new book from the A.A. Grapevine, One Big Tent, available in the bookstore.

Committee Chair Committee: Quarterly (Jan, April, July, Oct at 9am on the third Sat.)

Chair: John R., Email: chair@aasf.org

Fellowship Committee

Chair: Michael P., Email: fellowship@aasf.org

Organizes the annual Founders' Day event and arranges volunteers for Unity Day.

Hospitality Committee

Chair: Ken J., Email: hospitality@aasf.org

Coordinates dinner for the monthly Intergroup meetings.

Intergroup: Meets first Wednesday of each month. Orientation for new members: 6:15 pm. General Meeting: 7:00 pm. Check calendar for location.

Chair: John R., Email: chair@aasf.org

Our Intergroup, the Intercounty Fellowship of Alcoholics Anonymous, is a resource for Twelfth Step work and A.A. information in San Francisco and Marin. We exist to support the groups in their common purpose of carrying the A.A. message to the still suffering alcoholic by providing and coordinating services that are difficult for the individual groups to execute. We are an A.A. service entity involving a partnership among groups in a community - just as A.A. groups themselves are partnerships of individuals.

Intergroup Orientation Committee: Meets 1st Wednesday of the month, 6:15 pm (just before the monthly Intergroup Meeting)

Chair: Trevor J., Email: orientation@aasf.org

Orientation for new Intergroup Representatives (IGR).

SF Public Info/CPC: Meets the second Monday of the month at 7:00 pm

Chair: OPEN, Email: picpc@aasf.org

Public Information/Cooperation with the Professional Community provides literature and speakers for members of the professional community who work with alcoholics and members of the public interested in AA.

SF Teleservice Committee: Meets the third Monday of the month. Orientation at 6:00pm. Business Meetings are held quarterly at 6:30pm.

Chair: Layne Z., Email: sfteleservice@aasf.org

This committee makes it possible for the Central Office phone line to be answered 24-hours a day.

Service Opportunity: The next orientation will be held on October 15.

Announcements: Teleservice is running smoothly now with all shifts covered and all daily coordinator positions filled. Thanks to all of you who have worked so tirelessly to make this happen.

Sunshine Club

Chair: Ann M., Email: sunshine@aasf.org

Brings meetings to members of the fellowship temporarily unable to leave home or hospital.

Service Opportunity: We are always looking for new volunteers at Sunshine Club! We took 3 meetings in to folks this month who requested them

Announcements: Sunshine Club orientation for new volunteers at Unity Day, Oct. 13, 3 PM at Urban Life Center

Technology Committee

Chair: Taran R., Email: tech@aasf.org

Meets the 1st Monday at 6:00pm.

Service Opportunity: Helpchat orientation at Unity Day, Saturday Oct 13th at Urban Life Center. Tech Committee always welcomes those interested to get in touch, attend our meetings, or join specific workgroups, whether there are active tasks or projects, or not.

Announcements: None.

The Buzz

Chair: Anne Marie C., Email: thebuzz@aasf.org

A bi-weekly email newsletter and website focusing on current service opportunities and fellowship events.

The Point Editorial Committee: Meets the second Saturday at 12:30 pm

Chair: John B., Email: thepoint@aasf.org

The Point is published monthly to inform A.A. members about business and meeting affairs of the Intercounty Fellowship of Alcoholics Anonymous (San Francisco and Marin Counties).

**Intergroup, October 2018
Treasurer's Report**

Month Ended August 2018

For August 2018, Total Revenue was \$22,142, over budget by \$5,578. This was due to a higher than expected group contributions. Total Operating Expense for August was \$24,272, over budget by \$1,195. The result is a Net Operating Deficit of \$2,277 for the month.

Group Contributions for August were \$16,855, over budget by \$5,921. Individual Contributions were \$2,305, under budget by \$806.

Total Unrestricted Cash for August 2018 was \$77,656, a decrease of \$7,256 from July 2018. Unrestricted Cash is over 3 months of operating expenses.

Year to date we are operating at a \$3,726 surplus, under budget by \$1,081.

The rating for August 2018 is "Excellent".

OVERALL RATING: Excellent

INTERGROUP FINANCE RATING SYSTEM

Every month we rate our monthly finances as "Excellent", "Good", "Fair" or "Poor". Generally speaking, here are the definitions of those terms:

EXCELLENT: We exceeded our budget. Our income was greater than our expenses for the month and we have more than two months' worth of operating expenses in unrestricted cash balances. Operating expenses are roughly \$22K/month, so we'd have over \$44K in unrestricted cash balances for the month. The Intergroup rating has been "excellent" since December 2016.

GOOD: We are meeting our budget. Our income for the month, or for the YTD, was slightly greater than our expenses and we'd have approximately 1.5 - 2 months of operating expenses in unrestricted cash balances.

FAIR: We are not meeting our budget. Our expenses were greater than our income for the month and for the YTD - and our unrestricted cash balance would be somewhere between 1 and 1.5x our operating expenses.

POOR: We are not meeting our budget and our unrestricted cash balances fell below one month of operating expenses. The last time we were "poor" was in September 2016.

Intercounty Fellowship of AA Balance Sheet August 2018

	<u>30-Aug-18</u>	<u>31-Jul-18</u>	<u>\$ Change</u>	<u>30-Aug-17</u>	<u>\$ Change</u>
ASSETS					
Current Assets					
Cash					
Unrestricted Cash	77,656	84,912	(7,256)	79,025	(1,369)
Restricted Cash	134,284	134,085	199	125,232	9,052
Total Cash	211,940	218,997	(7,057)	204,257	7,683
Accounts Receivable	1,134	873	261	178	956
Inventory - Bookstore	17,084	16,607	477	23,025	(5,941)
Total Current Assets	230,158	236,477	(6,319)	227,460	2,698
Fixed Assets	8,078	8,426	(348)	12,254	(4,176)
Deposits	6,698	6,698	-	6,698	-
TOTAL ASSETS	<u>244,934</u>	<u>251,601</u>	<u>(6,667)</u>	<u>246,412</u>	<u>(1,478)</u>
LIABILITIES & NET ASSETS					
Liabilities					
Current Liabilities					
Accounts Payable	33	3,277	(3,244)	1,018	(985)
Payroll Tax Liabilities	(1,513)	(191)	(1,322)	2,679	(4,192)
Sales Tax Payable	521	703	(182)	771	(250)
Advanced Sales	749	749	-	-	749
Total Current Liabilities	(210)	4,538	(4,748)	4,468	(4,678)
Supplemental Compensation	4,526	4,167	359	-	4,526
Total Liabilities	4,316	8,705	(4,389)	4,468	(152)
Net Assets					
Net Assets, Beginning of Year	236,886	236,886	-	228,376	8,510
Net Surplus/(Deficit), YTD	3,732	6,010	(2,278)	13,568	(9,836)
Total Net Assets	240,618	242,896	(2,278)	241,944	(1,326)
TOTAL LIABILITIES & NET ASSETS	<u>244,934</u>	<u>251,601</u>	<u>(6,667)</u>	<u>246,412</u>	<u>(1,478)</u>

					TOTAL			
	August 2018	Budget	\$ vs. Budget	% to Budget	YTD	Budget	\$ vs. Budget	% to Budget
Revenue								
Contributions from Groups	16,855	10,934	5,921	54.2%	126,159	133,361	(7,202)	-5.4%
Contributions from Individuals	2,305	3,111	(806)	-25.9%	31,079	31,193	(114)	-0.4%
Gratitude Month	1,049	-	1,049	100.0%	5,241	5,041	200	4.0%
Intergroup Event Revenue	-	-	-	0.0%	1,672	3,000	(1,328)	-44.3%
Other Revenue	-	35	(35)	-100.0%	872	358	514	143.6%
Sales - Bookstore	7,458	9,673	(2,215)	-22.9%	62,781	61,406	1,375	2.2%
Cost of Bookstore Sales	(5,525)	(7,189)	1,664	-23.1%	(48,424)	(45,814)	(2,610)	5.7%
Gross Margin - Bookstore	1,933	2,484	(551)	-22.2%	14,357	15,592	(1,235)	-7.9%
Total Revenue	22,142	16,564	5,578	33.7%	179,380	188,545	(9,165)	-4.9%
Expense								
Employee Expenses	14,341	15,775	(1,434)	-9.1%	113,429	111,684	1,745	1.6%
Committees								
Archives Committee	400	298	102	34.2%	508	2,379	(1,871)	-78.6%
PI/CPC	35	165	(130)	-78.8%	710	1,320	(610)	-46.2%
Sunshine Club/SOS	-	17	(17)	-100.0%	-	136	(136)	-100.0%
The Point Committee	74	174	(100)	-57.5%	845	1,390	(545)	-39.2%
Fellowship Committee	1,434	-	-	0.0%	3,585	3,500	85	0.0%
Committees - Other	-	-	-	0.0%	-	-	-	0.0%
Total Committees	1,943	654	(145)	(2)	5,648	8,725	(3,077)	(3)
Intergroup Sponsored Events	-	-	-	0.0%	-	-	-	0.0%
Contribution CC Processing Fees	176	530	(354)	-66.8%	1,690	3,985	(2,295)	-57.6%
Professional Fees	-	-	-	0.0%	825	1,746	(921)	-52.7%
Postage	-	-	-	0.0%	99	149	(50)	-33.6%
Rent - Office	4,592	4,592	-	0.0%	36,736	36,736	-	0.0%
Rent - Other	550	100	450	450.0%	1,110	660	450	68.2%
Filing/Fees	-	7	(7)	-100.0%	309	472	(163)	-34.5%
Insurance	(30)	-	(30)	100.0%	975	1,495	(520)	-34.8%
Internet Expense	146	134	12	9.0%	750	1,342	(592)	-44.1%
IT Services	-	-	-	0.0%	60	-	60	100.0%
IT Hardware	-	-	-	0.0%	52	-	52	100.0%
IT Software	-	-	-	0.0%	817	425	392	92.2%

Intercounty Fellowship of AA Income and Expense Actual to Budget August 2018

Office Supplies	131	200	(69)	-34.5%	1,282	1,559	(277)	-17.8%
Paper Purchased	-	125	(125)	-100.0%	107	1,000	(893)	-89.3%
Printing	-	-	-	0.0%	-	-	-	0.0%
Equipment Lease	407	442	(35)	-7.9%	3,288	3,540	(252)	-7.1%
Repair & Maintenance	240	275	(35)	-12.7%	3,033	2,130	903	42.4%
Security System	-	-	-	0.0%	295	263	32	12.2%
Payroll Expenses	6	10	(4)	-40.0%	48	80	(32)	-40.0%
Telephone	264	190	74	38.9%	1,412	1,520	(108)	-7.1%
Travel	1,251	2,400	(1,149)	-47.9%	1,251	3,600	(2,349)	-65.3%
Training	255	33	222	672.7%	374	266	108	40.6%
Bad Checks	-	-	-	0.0%	-	-	-	0.0%
Total Expense	24,272	25,467	(1,195)	-4.7%	173,590	181,377	(7,787)	-4.3%
Net Operating Surplus/(Deficit)	(2,130)	(8,903)	6,773	-76.1%	5,790	7,168	(1,378)	-19.2%
Interest Income	201	45	156	346.7%	720	360	360	100.0%
Miscellaneous Income	-	-	-	0.0%	-	-	-	0.0%
Depreciation/Amortization Expense	(348)	(339)	(9)	2.7%	(2,784)	(2,721)	(63)	2.3%
Net Surplus/(Deficit)	(2,277)	(9,197)	6,920	-75.2%	3,726	4,807	(1,081)	-22.5%